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Earnings Presentation
BRSA Bank-Only 1H2009
14 August 2009



2Q 2009 Vakifbank Highlights

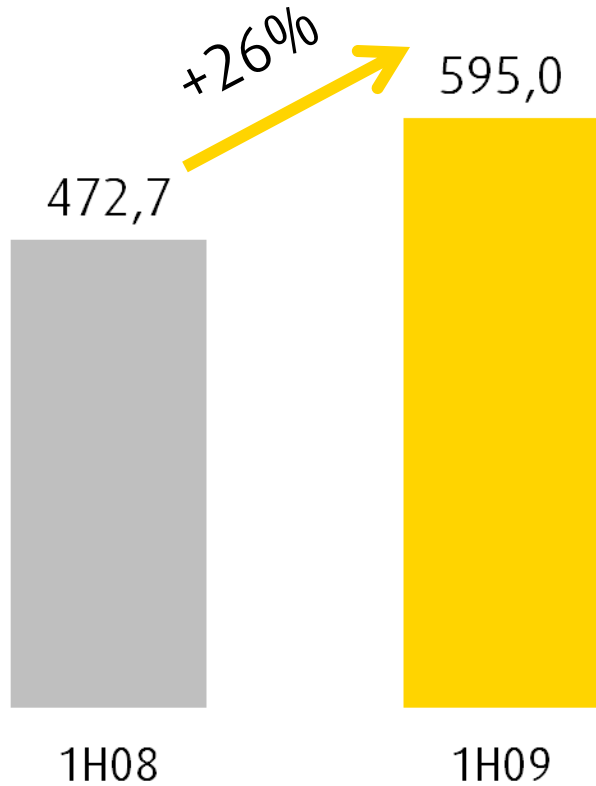
- ✓ Continued market share gains in lending;
 - Total loan growth 2,7% QoQ, 13,5% YoY, driven by retail & TL short term corporate lending, in line with budget.
- ✓ Significant market share gains in all key growth segments;
 - ✓ Fastest growth was in credit cards with 14,7% QoQ,
 - ✓ General Purpose Loan growth 9,8% QoQ,
 - ✓ Mortgages growth 4,5% QoQ,
 - All focused on unique pay-roll franchise, # 1 in Turkey.
- ✓ Strong deposits growth 6,56% QoQ, outperforming sector average again.
- ✓ Shareholders Equity is up by 7,3%, thanks to strong profitability.
- ✓ CAR is up by 39 bps, 14,62%.

2Q 2009 Vakifbank Highlights

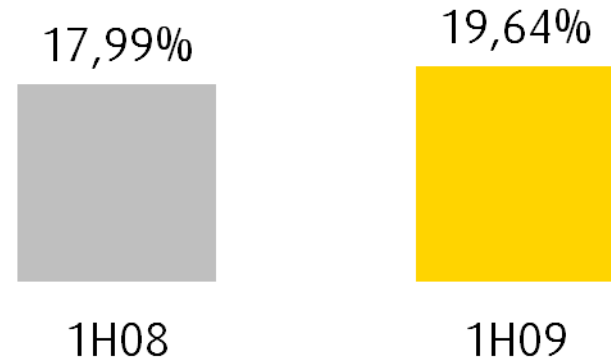
- ✓ Bank-only net profits are 300,8 mio TL, up by 2,25% QoQ and 26% YoY, despite 330 bps improved cash coverage for NPL to 90,3%.
- ✓ Total revenues are up by 0,9% QoQ & 38% YoY, driven by core banking activities.
- ✓ Net Interest Income soared by 61,2% YoY.
- ✓ Net Fee&Com. are up by 17,28% QoQ, thanks to strong retail loan demand.
- ✓ TL dominated balance sheet, 66% of total assets are TL.
- ✓ Cost/Income ratio improved 6pps to 36%.
- ✓ Deposits reliant funding structure, 71% of liabilities are deposits.
- ✓ TL heavy deposits base, 69% of total deposits are TL.
- ✓ Conservative Loan/Deposit ratio, 76% blended, 74% for TL.

Earnings continue to improve

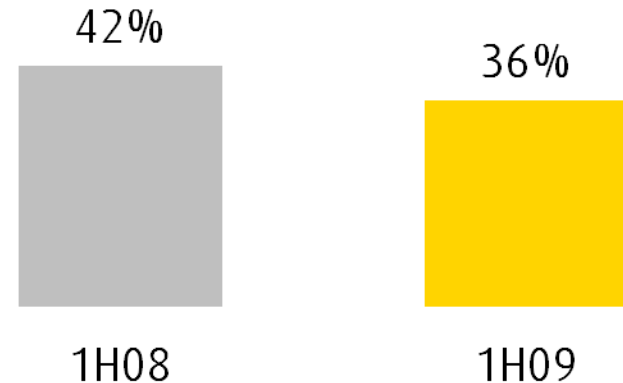
Net Income (Mio TL)



ROAE

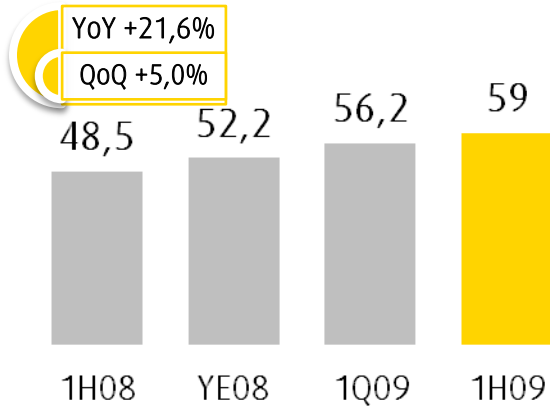


Cost/ Income (%)

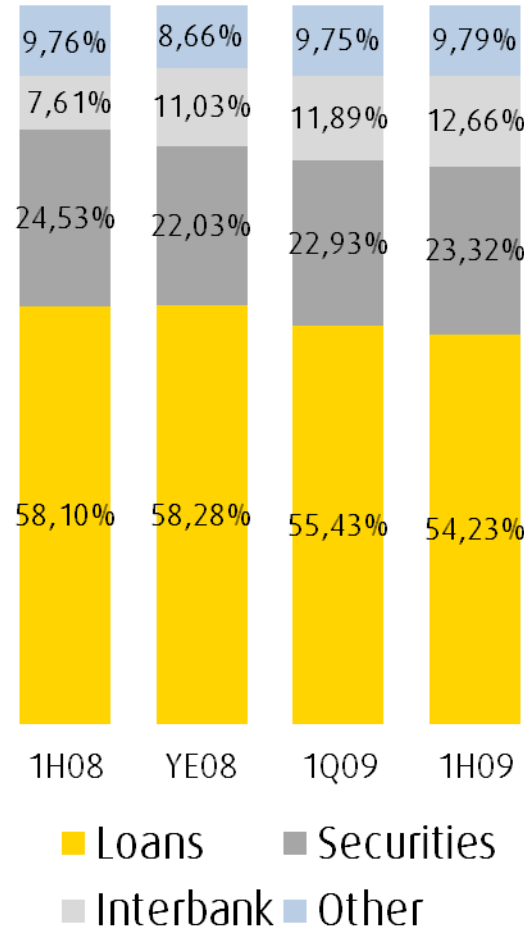


Momentum maintained in core lending

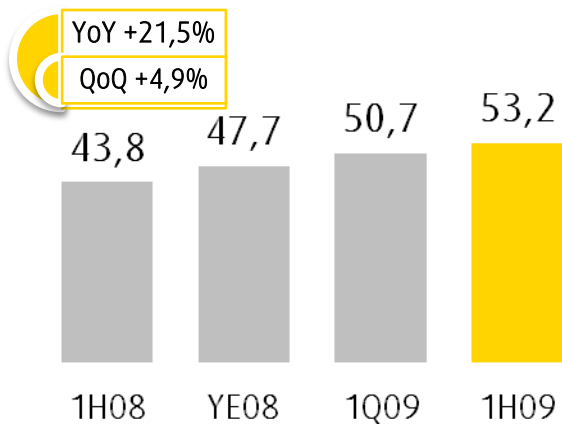
Total Assets (TL bio)



Breakdown of Assets (%)



Interest Earning Assets (TL bio)



Asset Growth;
YoY

21,6%

IEA Growth;
YoY

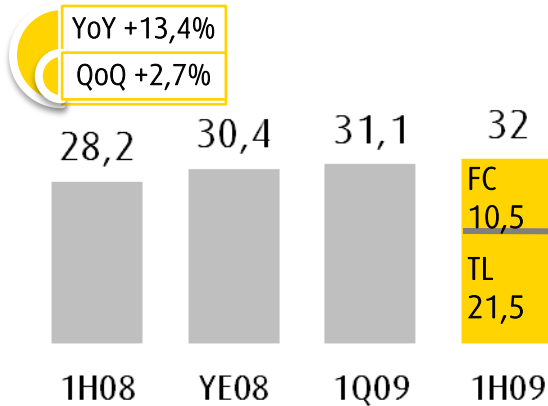
21,5%

Liquidity*;

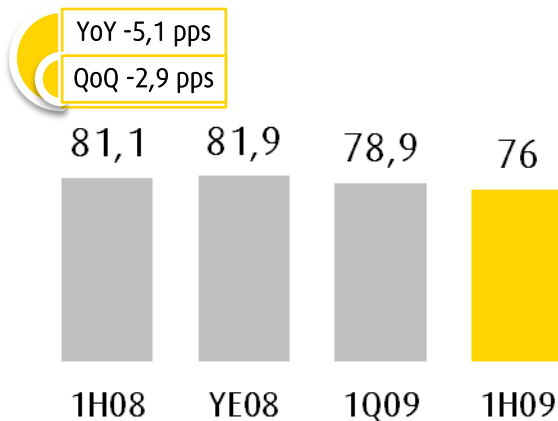
18%

TL heavy loan book & growth

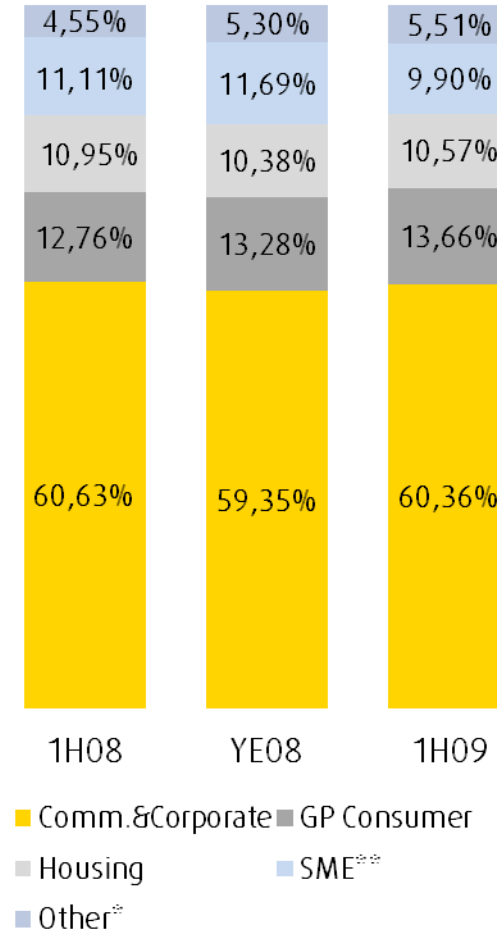
Total Loans (TL bio)



Loans/Deposits (%)



Breakdown of Loans (TL bio)



Loan Growth;
TL: YoY;

10,7%

QoQ;

8,5%

FC (USD): YoY;

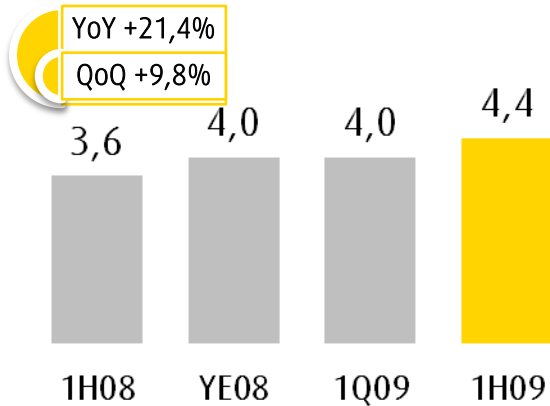
-3,9%

QoQ;

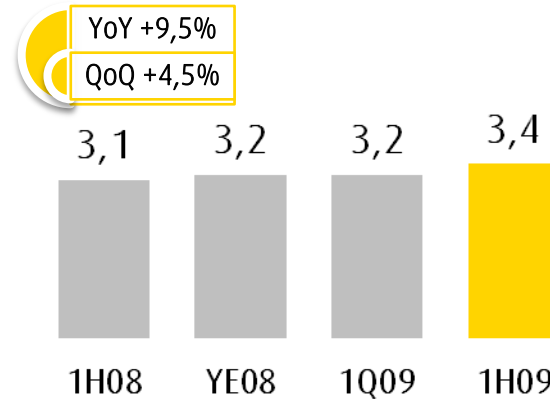
1,0%

Selective lending in safe & high margin segments

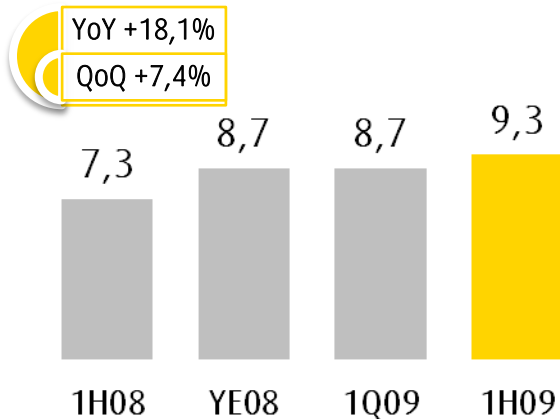
General Purpose Consumer (TL bio)



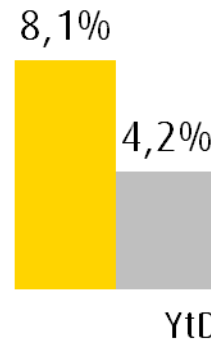
Residential Mortgages¹ (TL bio)



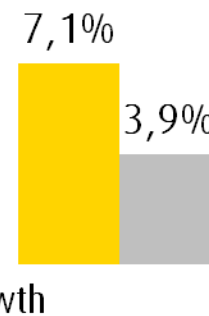
Total Retail (TL bio)



G.P. Consumer



Mortgages



■ Vakifbank ■ Sector

80% of new origination is driven by salary account holders,

Market share gains QoQ;
General Purpose

54 bps

Mortgages

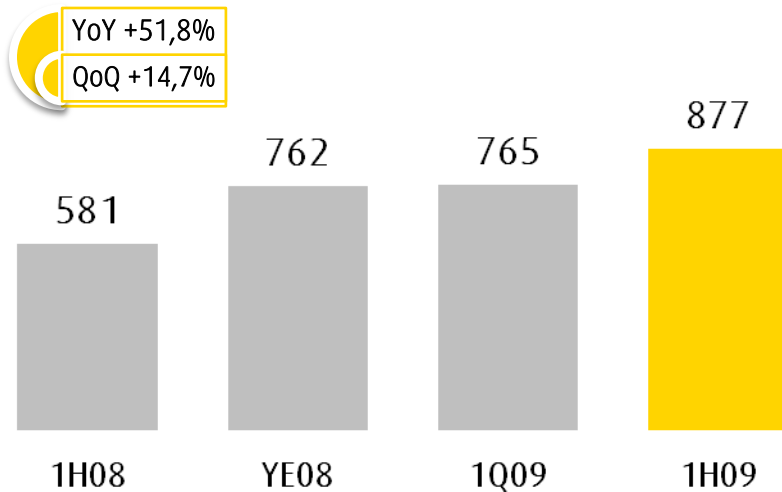
8 bps

Credit Cards

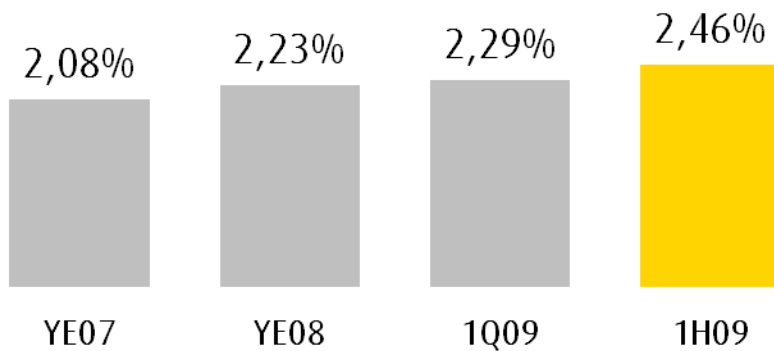
17 bps

Slowly but surely gaining market share in credit cards

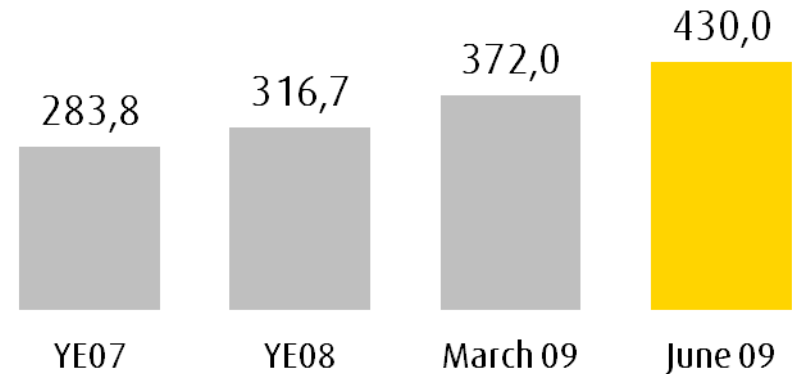
Credit Card Loans (TL mio)



Market share* (%)

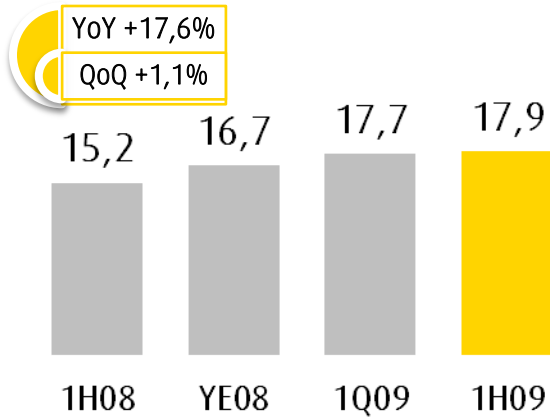


Average Monthly Issuing Volume (TL mio)

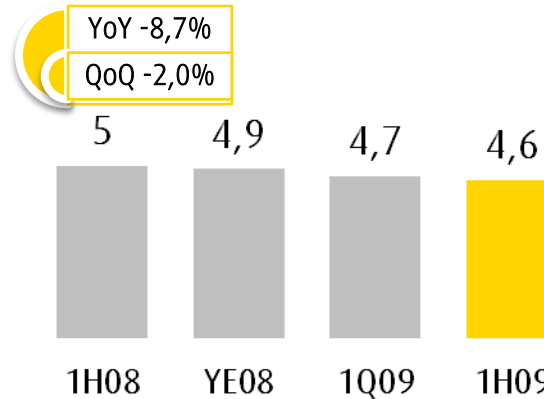


Well diversified loan portfolio

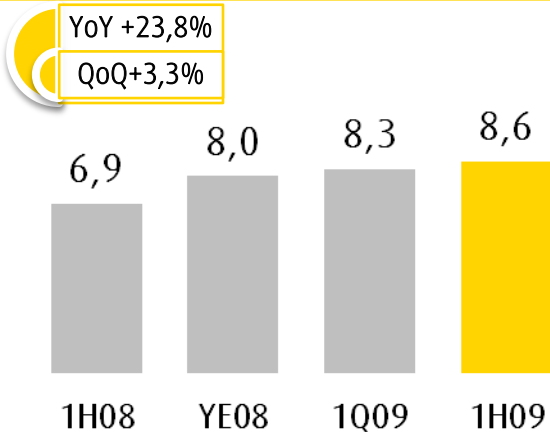
Commercial & Corporate (TL bio)



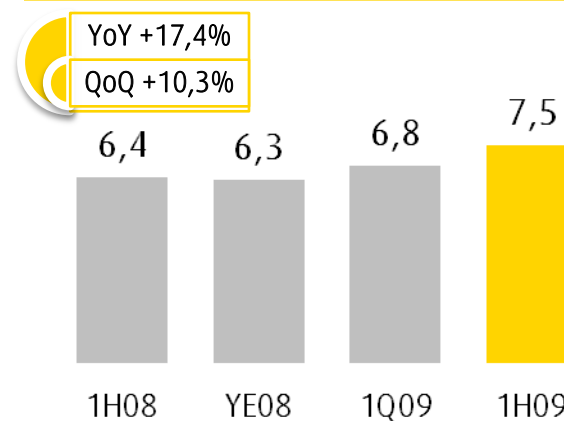
Commercial Installment (TL bio)



Guarantees (TL bio)



Commitments (TL bio)



Commercial & Corporate Loan Growth:

YoY;

17,6%

SME lending:

YoY;

-8,7%

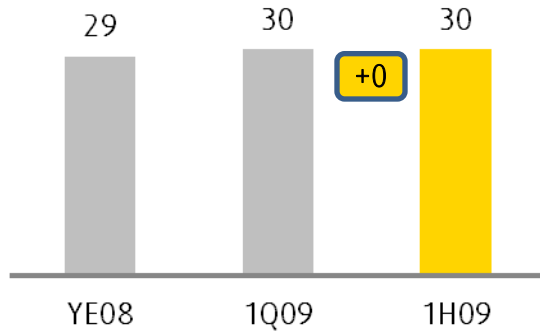
SME share in total loans:

9,9%

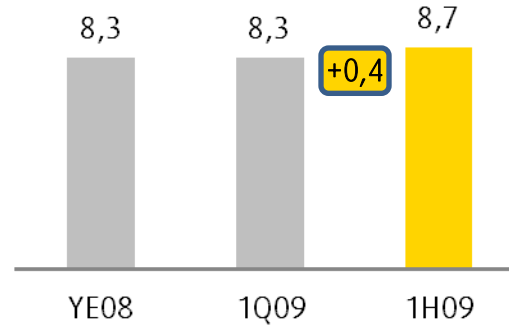
Market share gain in all key growth segments

Deposits and Funding

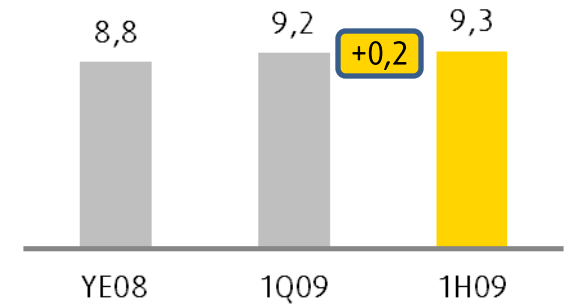
Payroll ¹



Total Deposits

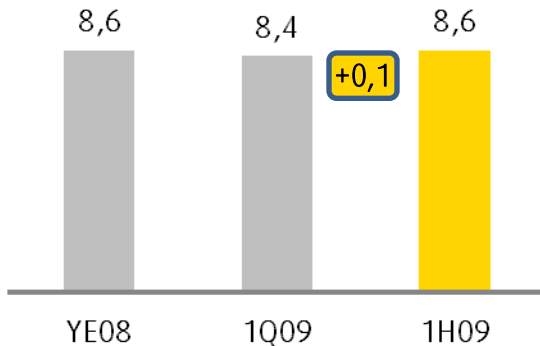


TL Deposits

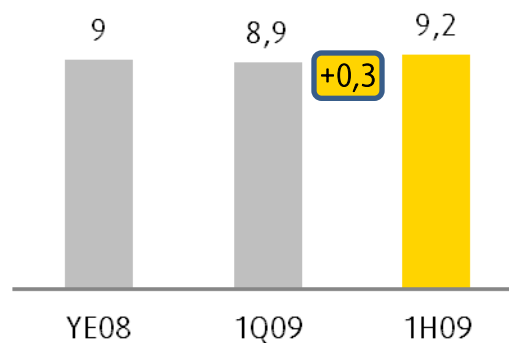


Loans

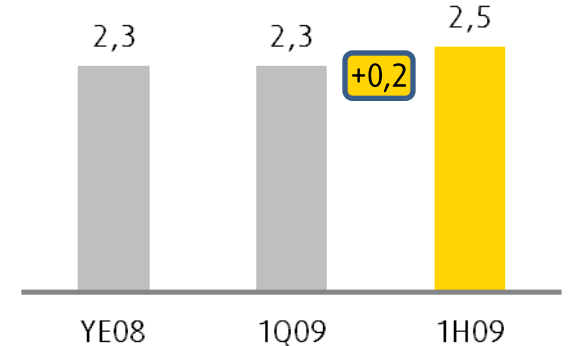
Total Loans



Retail Loans ²

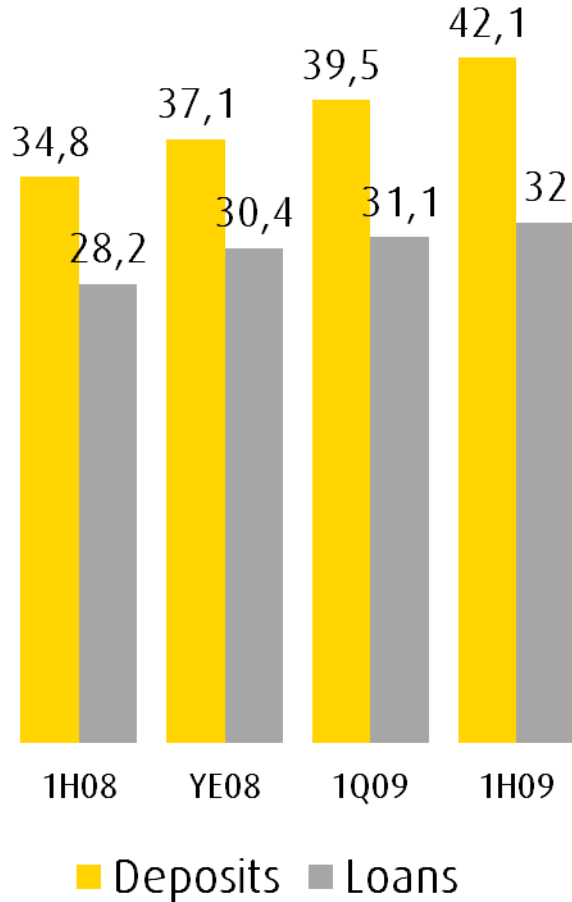


Credit Card

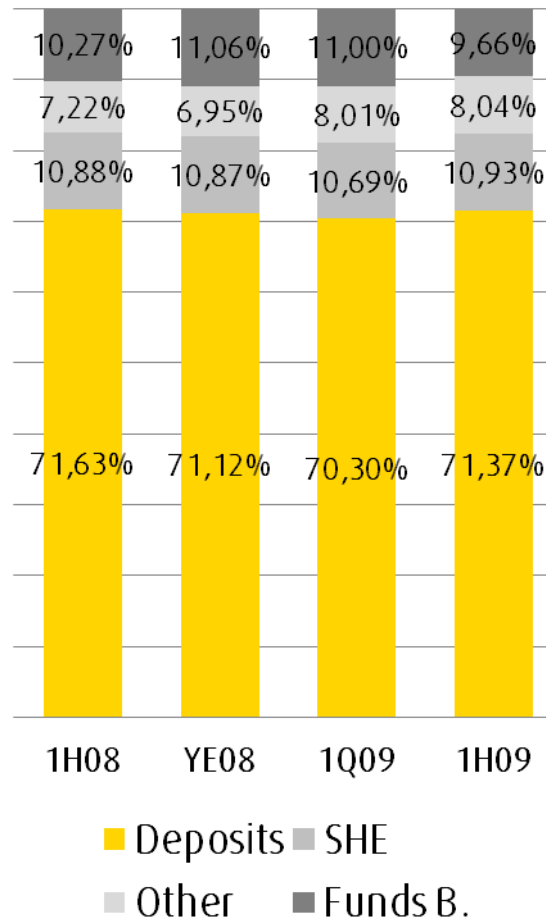


Strong & sustainable funding sources

Loans & Deposits (TL bio)



Breakdown of Liabilities (%)



Deposits;

1H09:

71,4%

1H08:

71,6%

Funds Borrowed;

1H09:

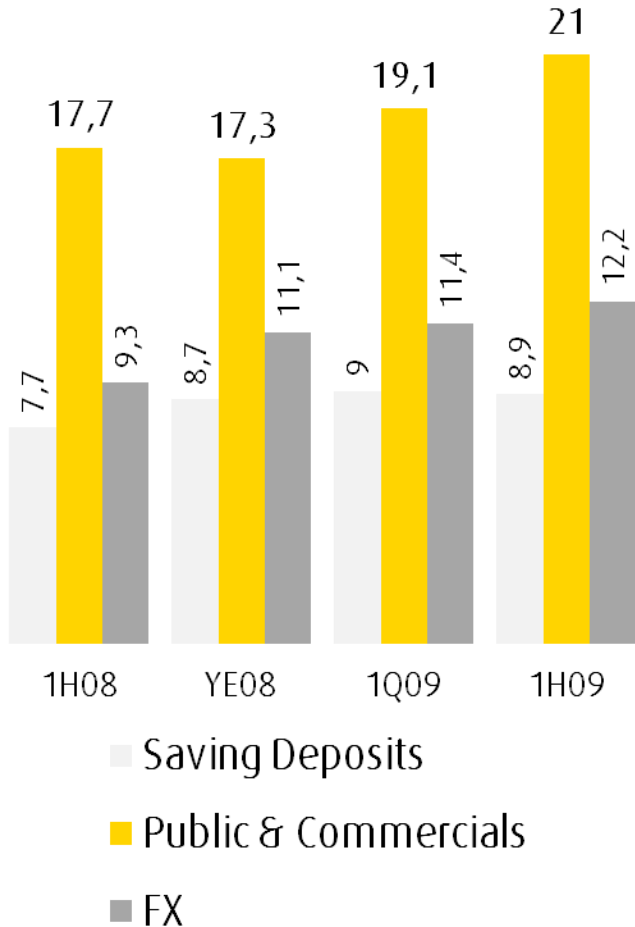
9,7%

1H08:

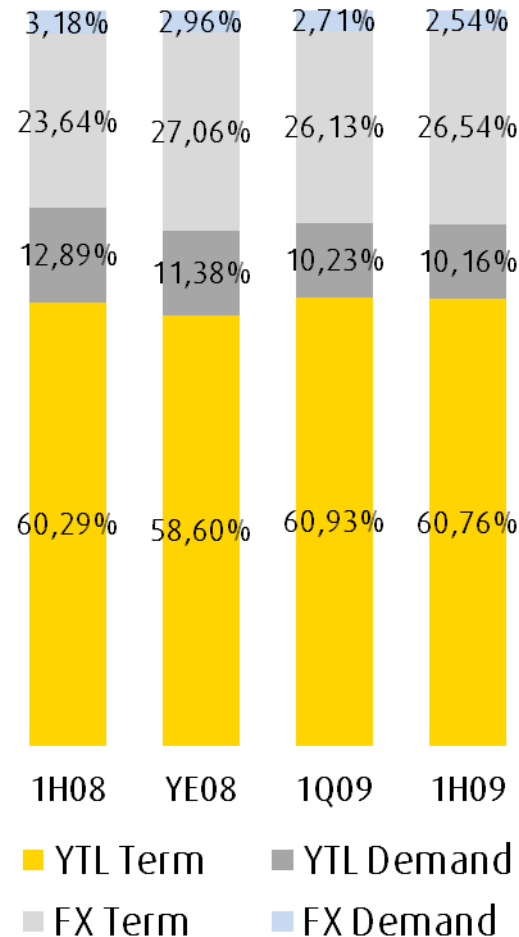
10,3%

Deposits & Liabilities

Deposits Composition (TL bio)



Breakdown of Deposits



Deposit composition;
TL:

69%

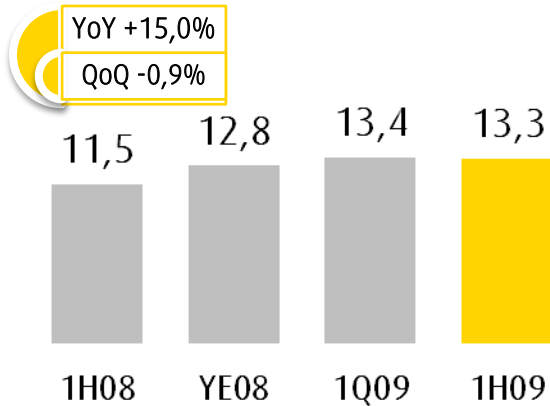
VS

FC:

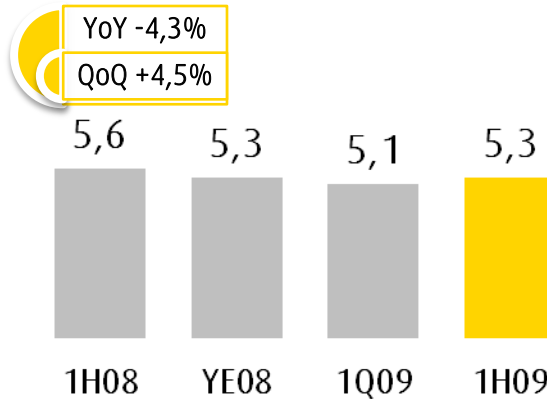
31%

Retail focused solid deposit franchise

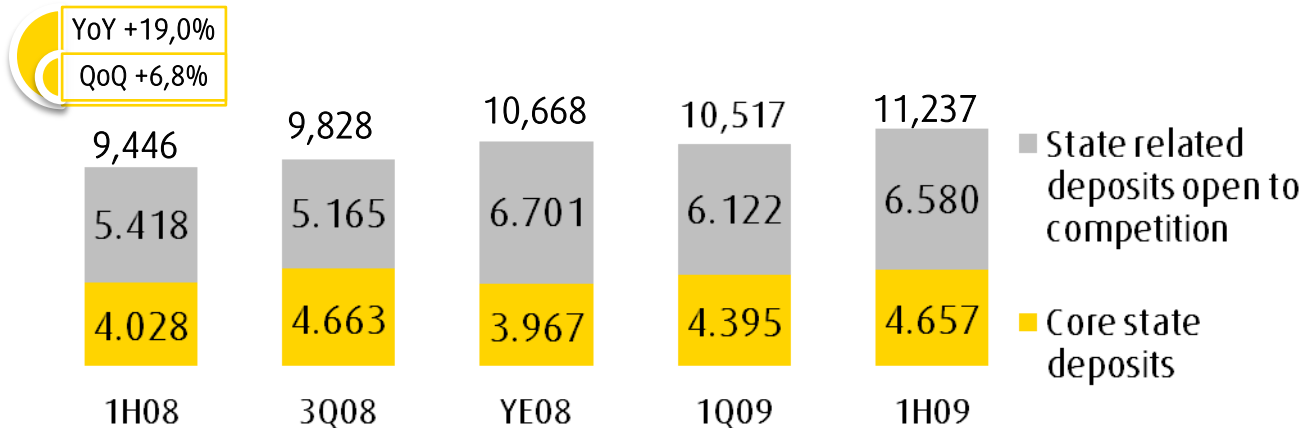
Retail Deposits (TL bio)



Demand Deposits (TL bio)



State Related Deposits (TL bio)



Strong deposits growth, QoQ

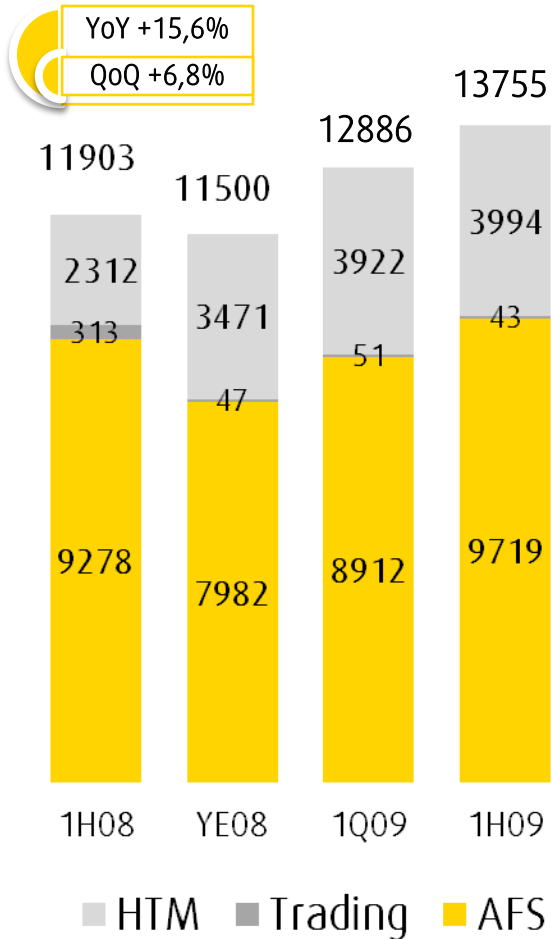
6,56%
YoY

21,11%

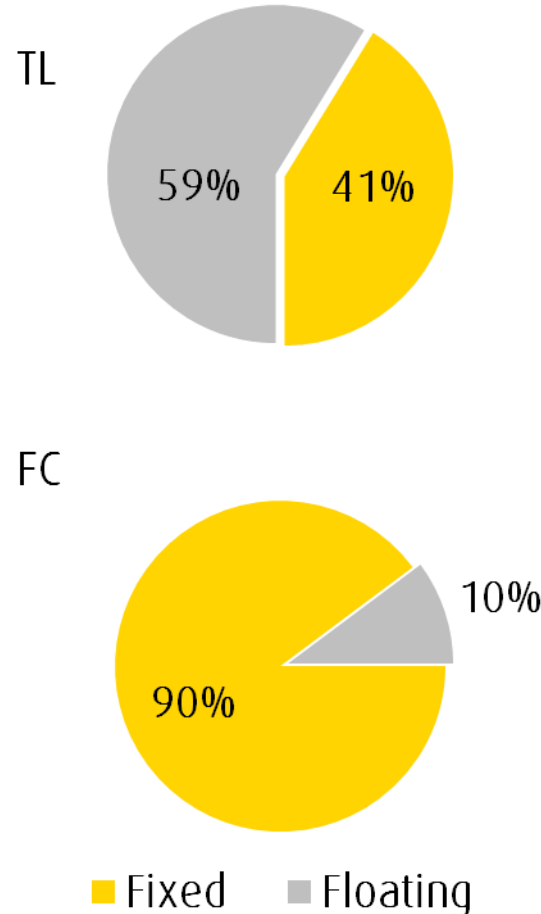
Outperforming sector average again.

TL heavy securities book with 69% AFS, TL FRN's are increased to 59%

Total Securities (YTL mio)



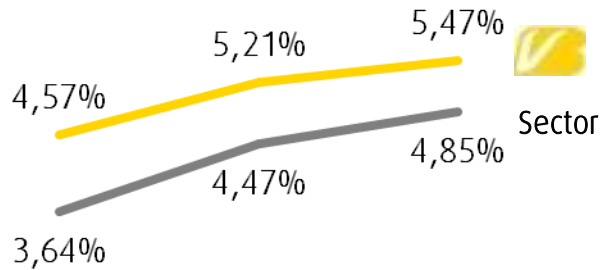
Portfolio Structure



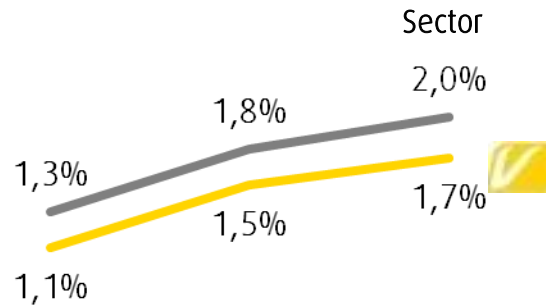
TL heavy portfolio
breakdown:
TL Securities;
76,3%
FC Securities;
23,7%

NPL* ratios: Vakifbank vs Sector

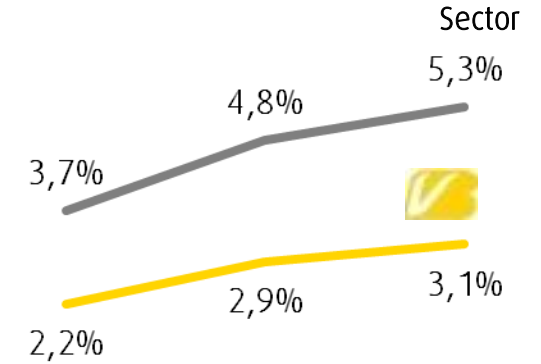
Overall NPL Ratio (%)



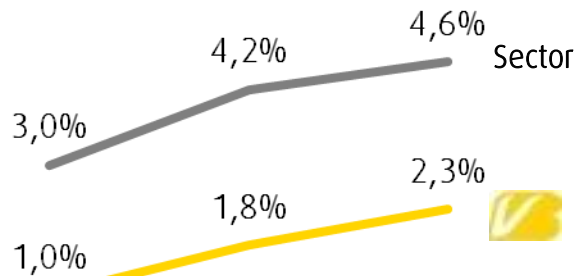
Mortgages NPL (%)



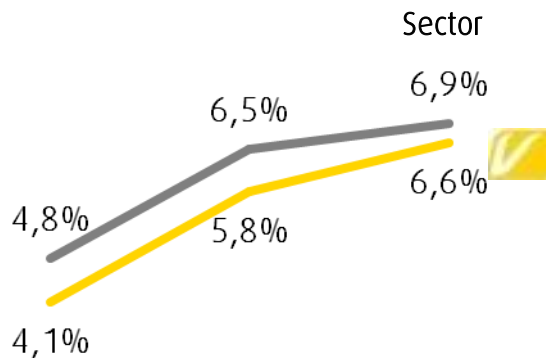
Total Retail NPL (%)



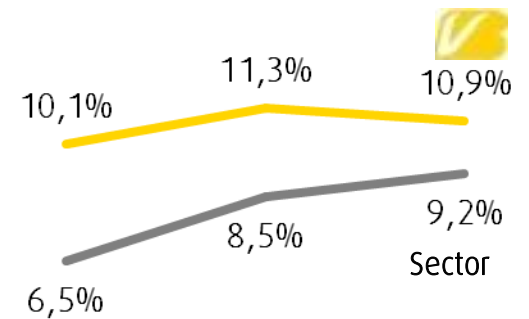
General Purpose Consumer NPL (%)



SME NPL (%)

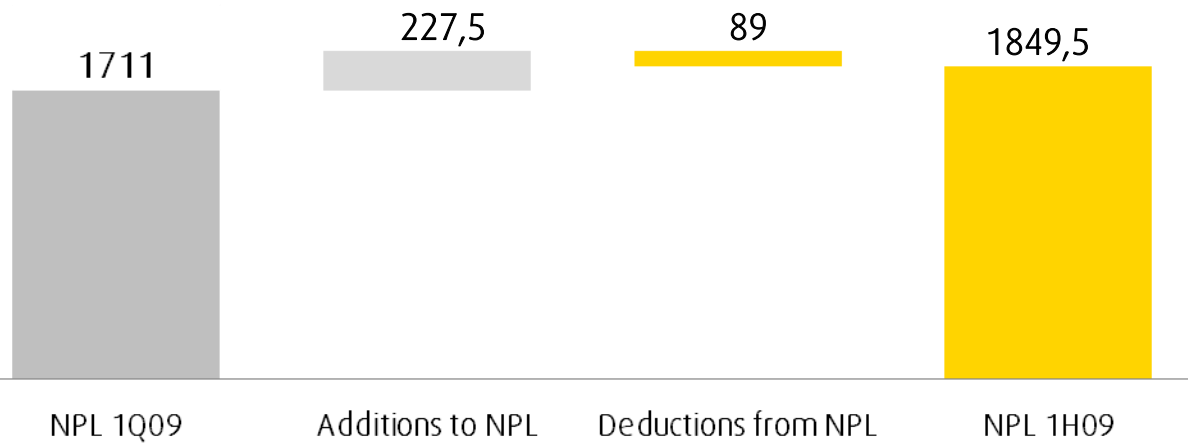


Credit Cards NPL (%)



Asset Quality deterioration is eased & collections improved

NPL (mio TL) *



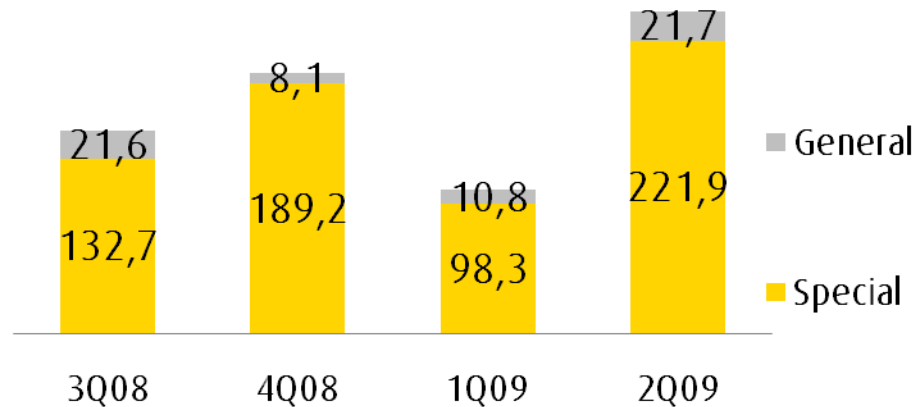
QoQ decrease in New NPLs;

30%

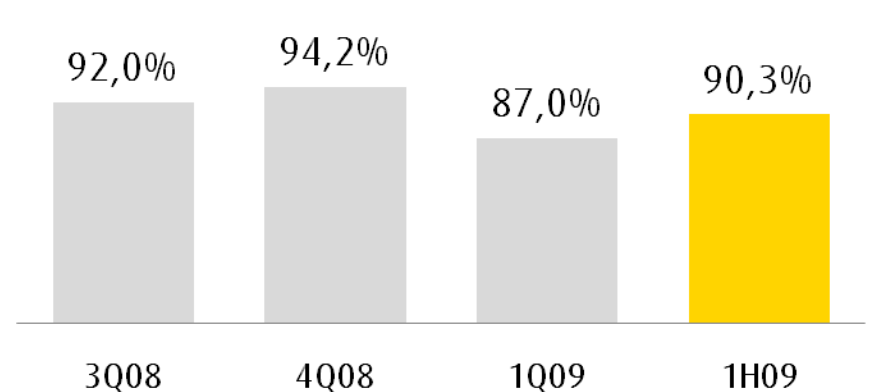
QoQ increase in Collections;

28%

Total Loan Loss Provisions (mio TL)

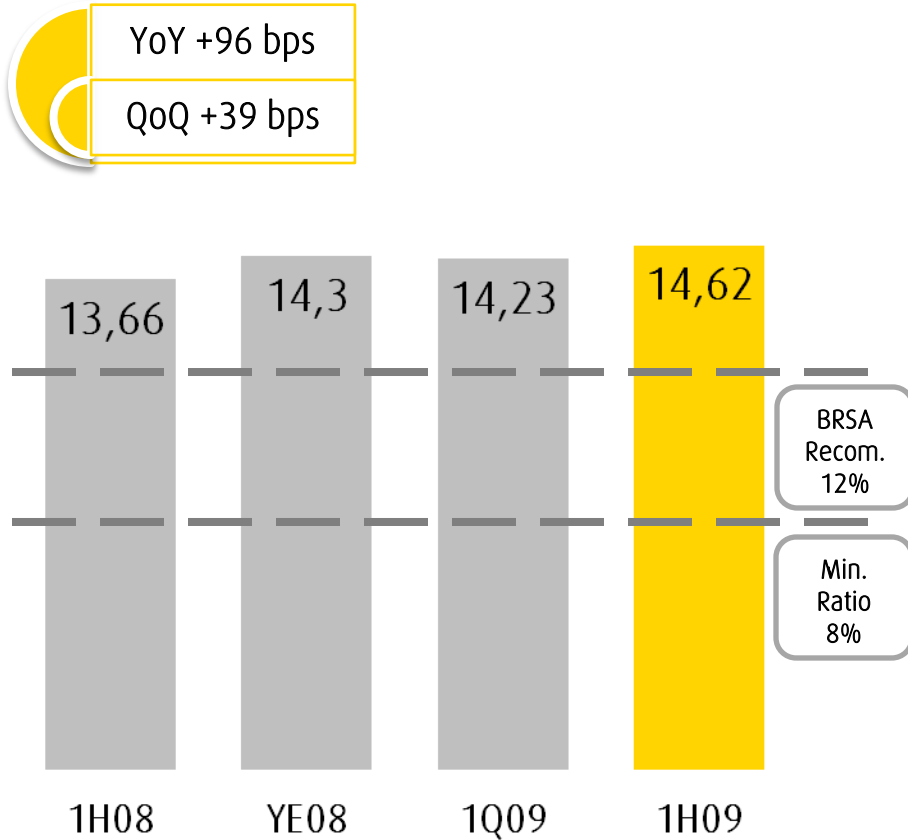


Cash Coverage Ratio for NPLs (%)



Effective capital management, adequate capitalization

Capital Adequacy Ratio (%)



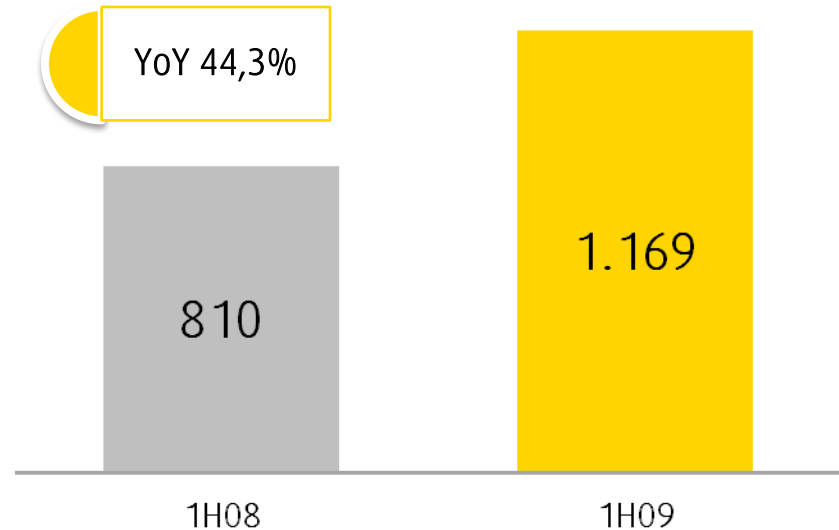
Conservatively
lower leveraged

$$\frac{\text{Liabilities}}{\text{SHE}} = 9$$

Earnings Summary

(TRY-mio, %)	1H08	1H09	Growth
Net Interest Income	949,2	1.530,9	61,3%
Net F&C Income	231,9	218,8	-5,7%
Net Trading Income	13,2	62,1	370,9%
Divident Income	25,3	24,3	-4,0%
Other Operating Income	170,7	85,6	-49,8%
Total Operating Income	1.390,3	1.921,7	38,2%
Total Operating Expenses (-)	580,6	752,3	29,6%
Operating Profit	809,6	1.169,4	44,4%
Provisions (-)	215,4	444,5	106,4%
Tax Provisions (-)	121,5	129,8	6,8%
Income from investments	0	0	n.a.
Net Monetary Gain/Loss	0	0	n. a.
Net Income	472,7	595,0	25,9%

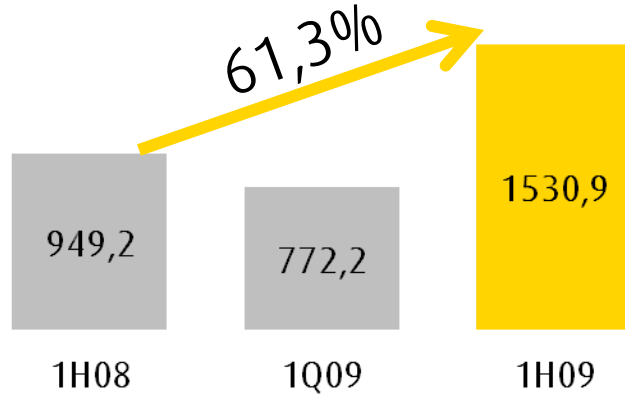
Operating Profit (TL mio)



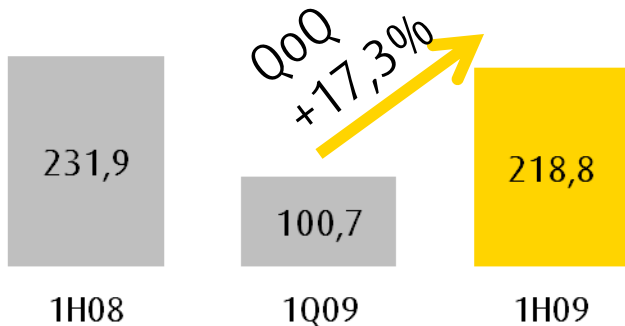
Opex increase is driven by;
YoY headcount increase
&
higher promotion expenses for
increased business volume.

P & L Participants

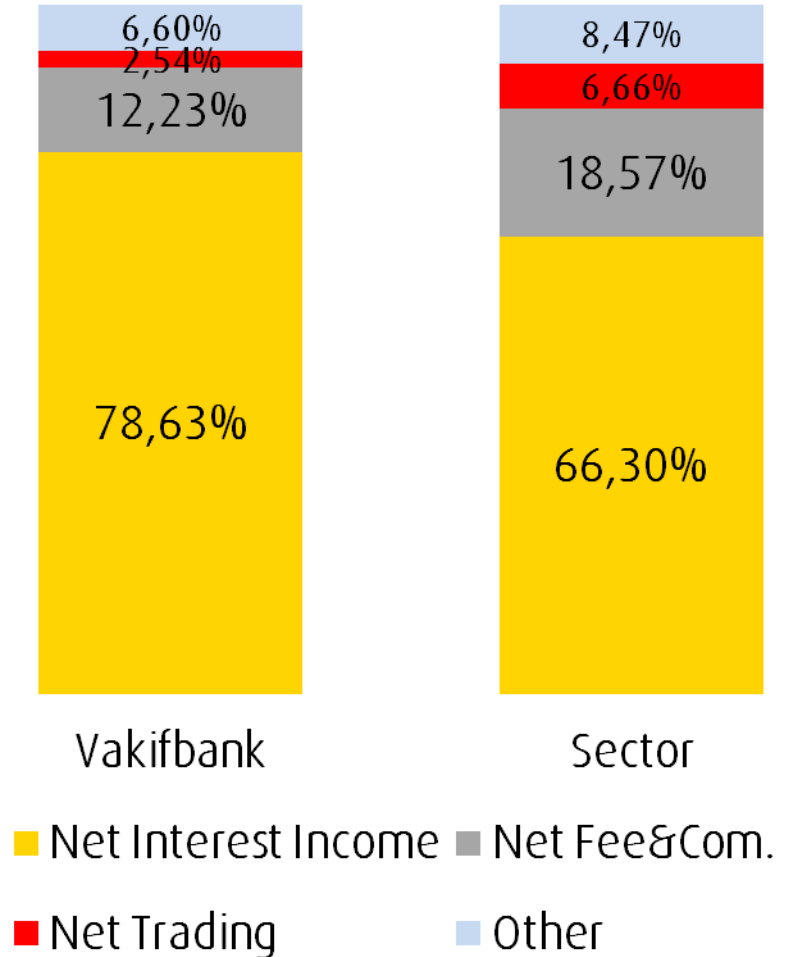
Net Interest Income (TRY mio)



Net F & C Income (TRY mio)



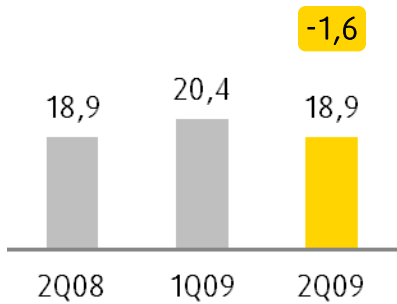
Breakdown of Revenues 2Q09 (%)



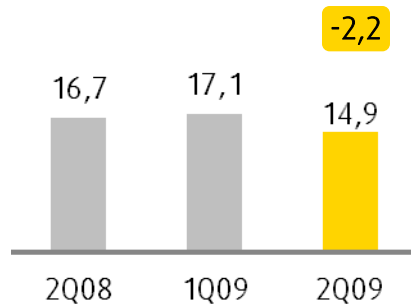
NIM is down QoQ due to back loaded asset growth, cost of funding continued to decrease

Yields (%)

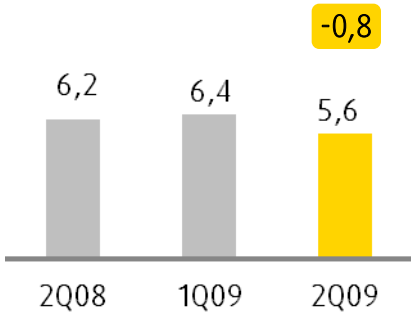
TL Loans



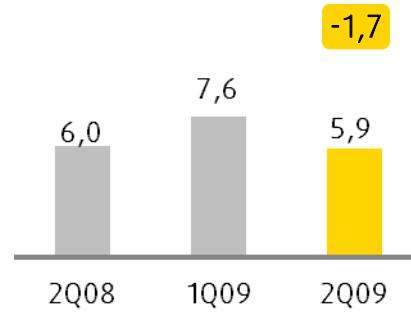
TL Securities



FC Loans

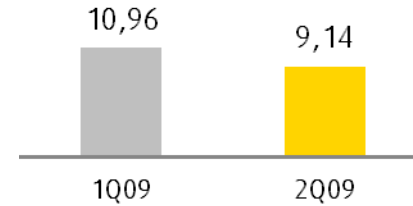


FC Securities

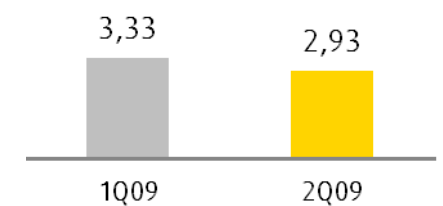


Cost of Deposits (%)

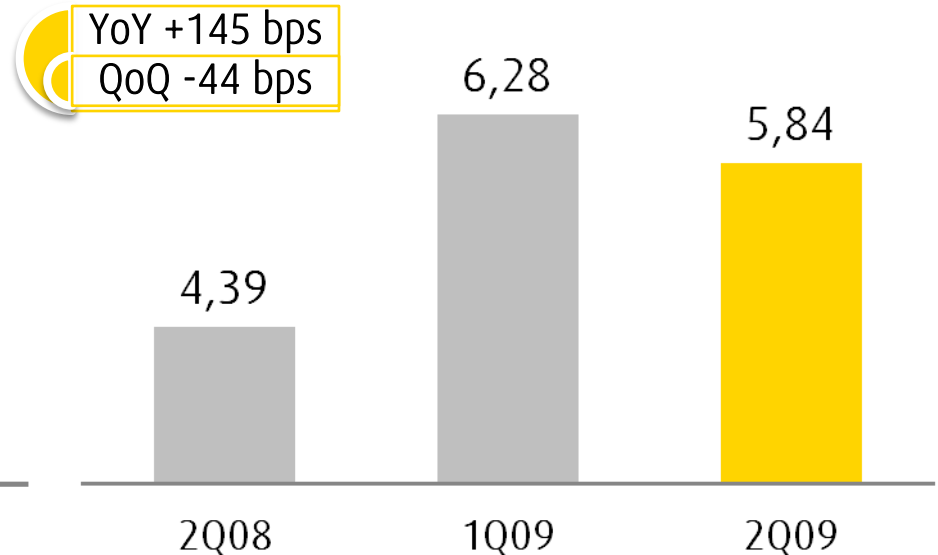
TL Deposits



FC Deposits



Net Interest Margin (NIM)



APPENDIX

Vakifbank with numbers

Distribution Channels & Customer Base (#)	1H09
Branches	529
ATMs	2.164
Personnel	9.493
POS Terminals	75.397
Outstanding Credit Cards	2,11 mn
Debit Cards	15,0 mn
Total Customers	9,0 mn
Total Payroll Customers	2,1 mn
Internet Banking Customers	1,2 mn
Active Mutual Fund Customers	0,96 mn

Efficiency ('000 TRY)	1H09
Assets per Employee	6.213,7
Assets per Branch	111.506,1
Loans per Employee	3.369,6
Loans per Branch	60.467,8
Deposits per Employee	4.434,6
Deposits per Branch	79.579,7

**Most efficient
bank in Turkey**

Balance Sheet

	(TRY-mio, %)	1H2008	1Q2009	1H2009	YoY Growth	QoQ Growth
Assets	Cash & Balances with Central Bank	2.452	2.929	3.232	31,8%	10,3%
	Interbank	3.693	6.682	7.471	102,3%	11,8%
	Securities	11.903	12.886	13.755	15,6%	6,8%
	Loans	28.196	31.149	31.987	13,5%	2,7%
	Subsidiaries & Investments	562	523	595	5,8%	13,8%
	Property & Equipment	949	983	1.034	8,9%	5,2%
	Other	775	1039	912	17,7%	-12,2%
	Total Assets	48.530	56,191	58,987	21,6%	5,0%
Liabilities & SHE	Deposits	34.761	39.506	42.098	21,1%	6,6%
	Funds Borrowed	4.984	6.178	5.698	14,3%	-7,8%
	Other	2.929	3.748	4.024	37,4%	7,4%
	Provisions	578	752	722	25,0%	-3,9%
	Shareholders Equity	5.279	6.007	6.445	22,1%	7,3%
Off-B.S	Guarantees	6.938	8.315	8.592	23,8%	3,3%
	Commitments	6.380	6.791	7.493	17,4%	10,3%
	Derivatives	1.554	3.687	3.341	115,0%	-9,4%

Income Statement

(TRY-Thousand, %)	1H2008	1Q2009	1H2009	$\Delta\{2Q09$ $1Q09\}$	$\Delta\{1H09$ $1H08\}$
Net Interest Income	949.235	772.028	1.530.914	-1,7%	61,3%
Net Fee & Com. Income	231.856	100.683	218.761	17,3%	-5,7%
Divident Income	25.273	11.208	24.265	16,5%	-4,0%
Net Trading Income	13.183	37.550	62.084	-34,7%	370,9%
Other Income	170.738	35.041	85.648	44,4%	-49,8%
Total Revenues	1.390.285	956.510	1.921.672	0.9%	38,2%
Operating Expense	-580.647	-402.408	-752.300	-13.1%	29,6%
Provisions	-215.379	-186.665	-444.544	38,2%	106,4%
Tax Provisions	-121.523	-73.193	-129.786	-22,7%	6,8%
Net Income	472.736	294.214	595.042	2,3%	25,9%



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